

Company Overview Joseph Phelan, Sales Account Executive





# **DISCUSSION TOPICS**

- LAVO Introduction
- Technology Overview ||.
- Product Portfolio |||.
- IV. Q&A

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## LAVO INTRODUCTION A world-first technology & lifestyle brand powered by hydrogen

Our mission is to change the way people live with energy.

 $L \wedge V \cdot O^{T}$  is a green energy technology & lifestyle company powered by Hydrogen. Our brand honors Antoine Lavoisier the scientist who named Hydrogen.

Our aim is to challenge convention and enable a meaningful change in attitudes and behaviors around sustainability and the democratisation of energy to empower communities.

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## FIRST LAVO PRODUCT True zero-emission, high-capacity energy storage



### **THE LAVO™ ENERGY STORAGE SYSTEM IS THE FIRST PRODUCT TO MARKET**

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The LAVO uses innovative, patented metal hydride to produce hybrid batteries that last three times longer than lithium batteries at a similar price, while also being energy efficient, carbon neutral, safe, non-flammable, and with all components able to be recycled

### **DESIGNED TO ACT AS A "SOLAR SPONGE"**

Harnesses the energy generated from the **exponential growth in solar** installations

- **High Storage** Capacity superior storage capacity 40kWh
- Long Life Span 30 years
- Sustainable lower environmental waste at the end of life

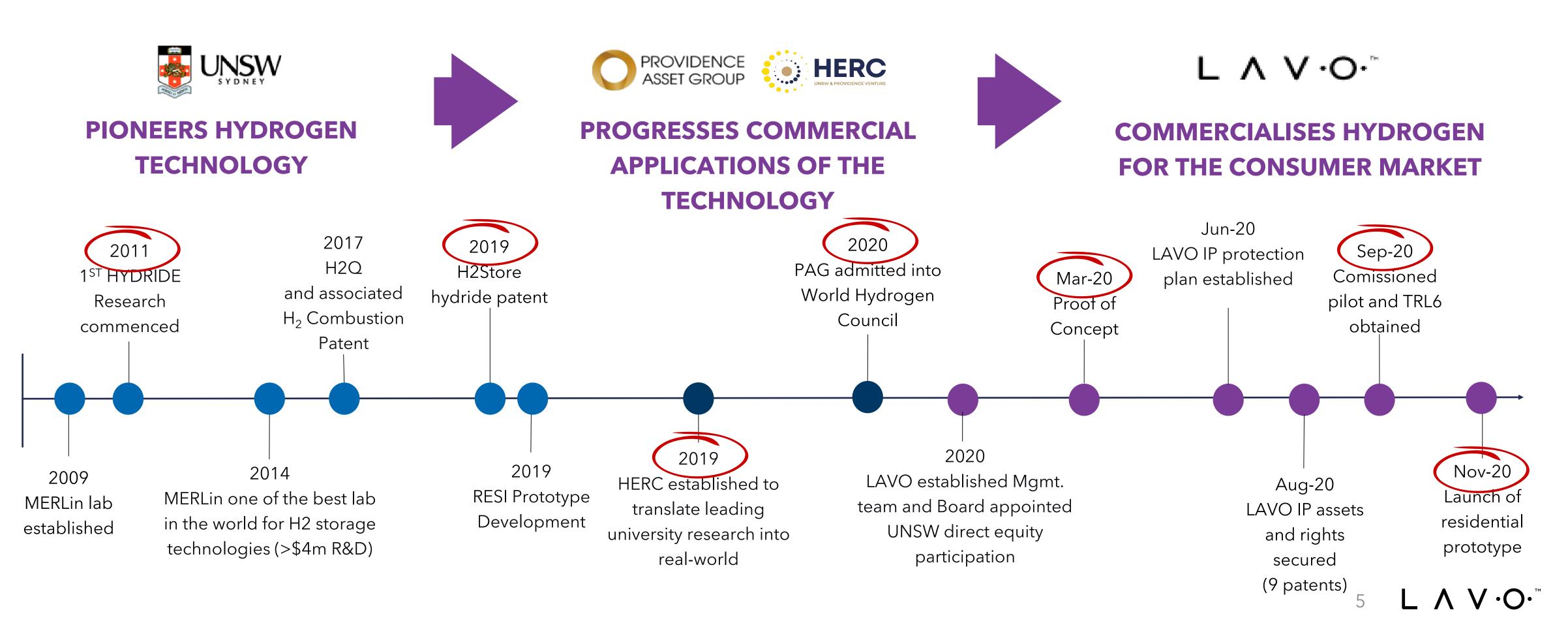
Distills technology into **commercially feasible applications** across multiple use cases



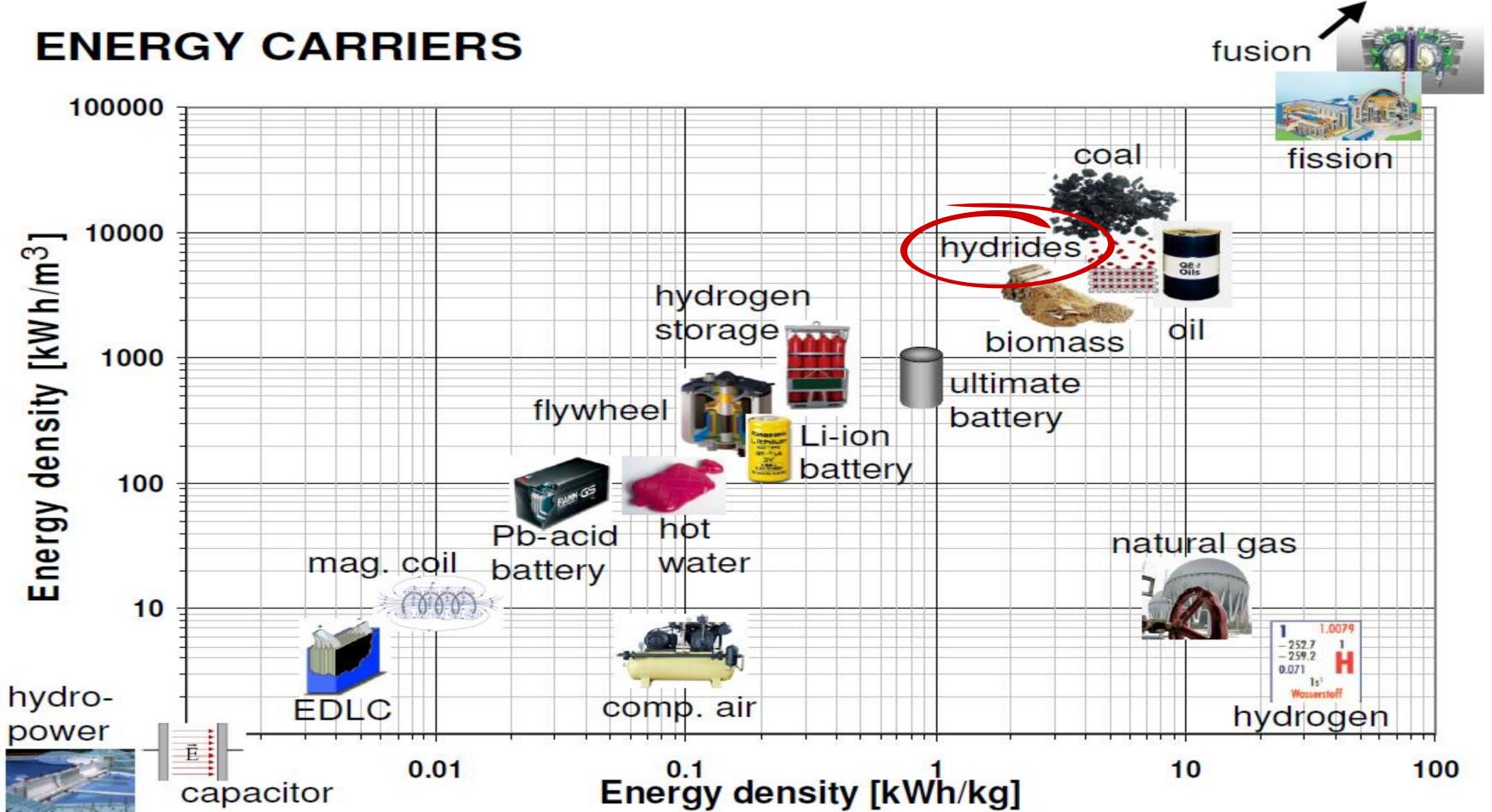


# LAVO'S TECHNOLOGY – THE EVOLUTION

The world's first hydrogen energy storage system developed from Global Leading Research Pedigree



## LAVO'S PATENTED HYDRIDE TECHNOLOGY LAVO fills this gap between Batteries and traditional fossil fuels





# LAVO HYDRIDE COMPARED TO H<sup>2</sup> ALTERNATIVES

	LAVO HYDROGEN HYDRIDES	PRESSURISED HYDROGEN PATHWAY AT 700 BAR	LIQUIFIED HYDROGEN	THE AMMONIA PATHWAY	OTHER METAL HYDRIDES
SUSTAINABLE STORAGE SOLUTION	Metal alloys are non-toxic, 100% recyclable	High management and equipment cost	High management and equipment cost	Issues on generating hydrogen back	Rare metals, mass production and sustainability are issues
EFFICIENT STORAGE SOLUTION	20,000 charging/discharging cycles with very little losses in storage cycle	N/A	30% lost in transport	Low efficiency	1,000 charging/discharging cycles
ENERGY DENSITY	12.6MJ/L	5.6MJ/L	8.0MJ/L	15.6 MJ/L	Varies based on composition
LOW PRESSURE APPLICATION	30 bar	700 bar	N/A	N/A	Varies based on composition
SAFE STORAGE STATE	Metal self-regulates the rate of hydrogen release, room temperature	Extreme safety issues	Safety issues	Safety issues	Requires extra heat up to 350C to release hydrogen, e.g. for magnesium
CAPABLE OF DC SIDE INTEGRATION	Allows capture of renewable energy as DC electricity	N/A	N/A	N/A	N/A

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### LAVO'S STRATEGIC POSITIONING Macro Drivers

### The Hydrogen Economy

### **Drivers:**

- High technological maturity

Industrial Hydrogen

### Rapidly Evolving Electricity Network

- Value capture opportunities include:
- Peak/off peak arbitrage
- Fast Frequency Response (FFR)
- Frequency Control Ancillary Services (FCAs)

• Hydrogen Economy is poised to increase from US\$150bn to over US\$2.5tr p.a. by 2050<sup>2</sup>

Societal, economic and regulatory drivers

### **Barriers:**

- High capex
- Electrolyser availability
- Low Technical Readiness

### Exponential Solar Growth

### **Drivers:**

Industrial Hydrogen

- Environmental factors
- Reduced solar costs

### **Dimensions** (Australia)<sup>3</sup>

- 13.6% growth
- +10% growth (2020 forecasts)
- ~300,000 new residential installations

**Barriers:** 

Li-ion

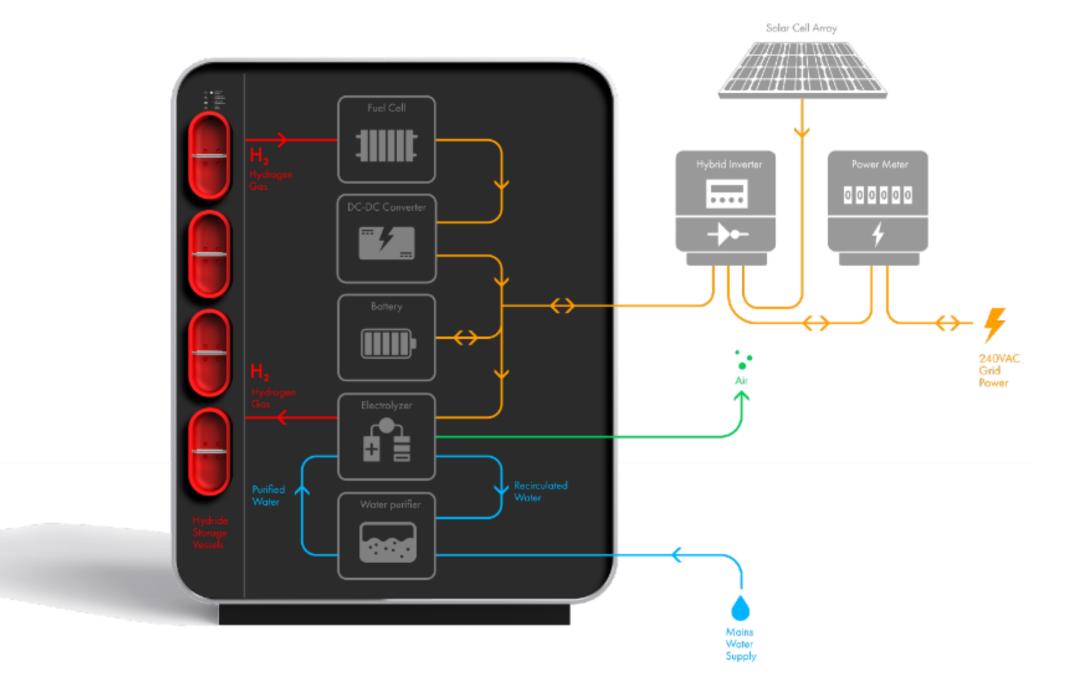
batteries

• Low storage capacity & degradation

### 



# HOW THE LAVO SYSTEM WORKS



### LAVO INTEGRATES WITH STANDARD ROOFTOP SOLAR SYSTEMS.

- 1. Acts as a "Solar Sponge" to harness energy from renewable solar
- 2. Convert Electrical Energy through electrolysis
- 3. Create Hydrogen from water using an electrolyser
- 4. Store Hydrogen into a patented LAVO metal hydride
- **5. Convert Hydrogen** to electricity via a fuel cell and discharges to the family home
- **6. Control Safety**, operations and communications via digital control system



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## LAVO FUTURE PRODUCTS With LAVO, the possibilities are endless



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World's first lifestyle and technology brand powered by hydrogen LAVO<sup>™</sup> System, LAVO<sup>™</sup> H2Q, LAVO<sup>™</sup> E-Bike and any future lifestyle products, app (targeted individuals, businesses and C+I applications)

> Intelligent Centralised Asset Management System as optimizer for the performance of generation and

storage assets

## H E O S

Large Utility Scale - Containerized Metal Hydride Hydrogen Storage Solution as the enabler for community decarbonation & decentralized energy solution and also for future hydrogen export – target large utility and industrial users









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# PROTOTYPE 2 -Large Scale Modular H<sub>2</sub> Energy Storage

Suitable for integration into large scale solar and industrial installations, the LAVO | HEOS 20' containers provide a scalable and transportable hydrogen storage solution.

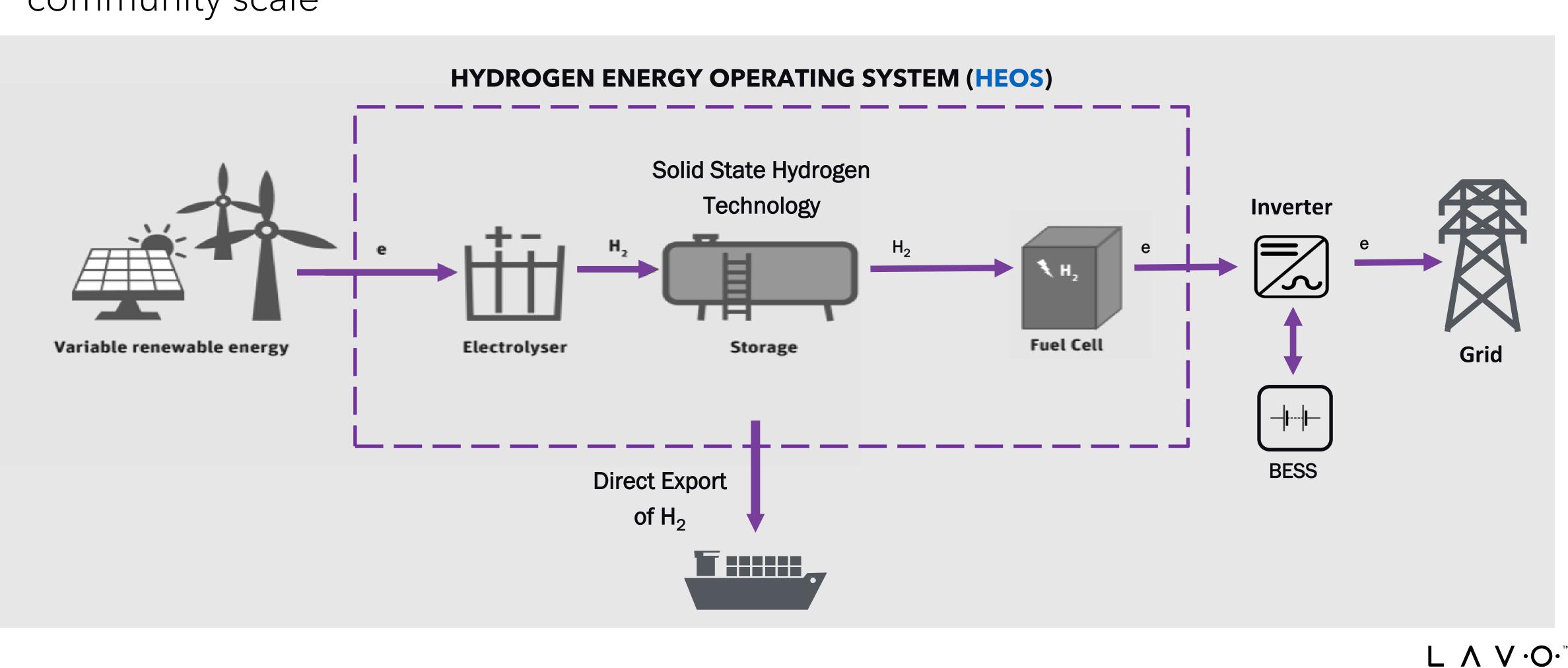
The LAVO | HEOS iso containers will integrate with 3<sup>rd</sup> party electrolyser and fuel cell modules, utilising the proprietary DC battery control system.



### LAVO | HEOS 20' CONTAINER - AN EXPORT READY STORAGE

- Full specification available
- Prototype will store 400kg, 13MWh(h)
- Operates at 30bar in room temperature range

## LAVO | HEOS The world's first green hydrogen generator and energy storage system at utility and community scale



## LAVO | HEOS HYDRIDE Summary highlights

- Sustainable Storage Solution The metal alloys are non-toxic and can easily be recycled. This provides a
  significant sustainability solution over the likes of Li-ion.
- Efficient Storage Solution Storage hydrides have 20,000 charging/discharging cycles with very little losses in storage cycle.
- Enabler of Hydrogen Export H<sub>2</sub>STORE vessels have an energy density of 12.6 MJ/L compared to 5.6MJ/L for liquefied/compressed hydrogen an increase over the current viable solutions.
- Low Pressure Application Lower operating pressure (30bar vs 700bar). This removes technical issues such as pressure certification, testing and embrittlement.
- Safe Storage State Metal self-regulates the rate of hydrogen release. This prevents a catastrophic release in the event of a vessel leak.
- Capable of DC Side Integration Allows capture of renewable energy as DC electricity, including energy which would previously be lost. Provides cost reductions from duplication of inverters.
- Pre-commercialisation costs are comparable with existing technologies Initial studies indication comparable life time costs with other battery technologies.

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# THANK YOU

